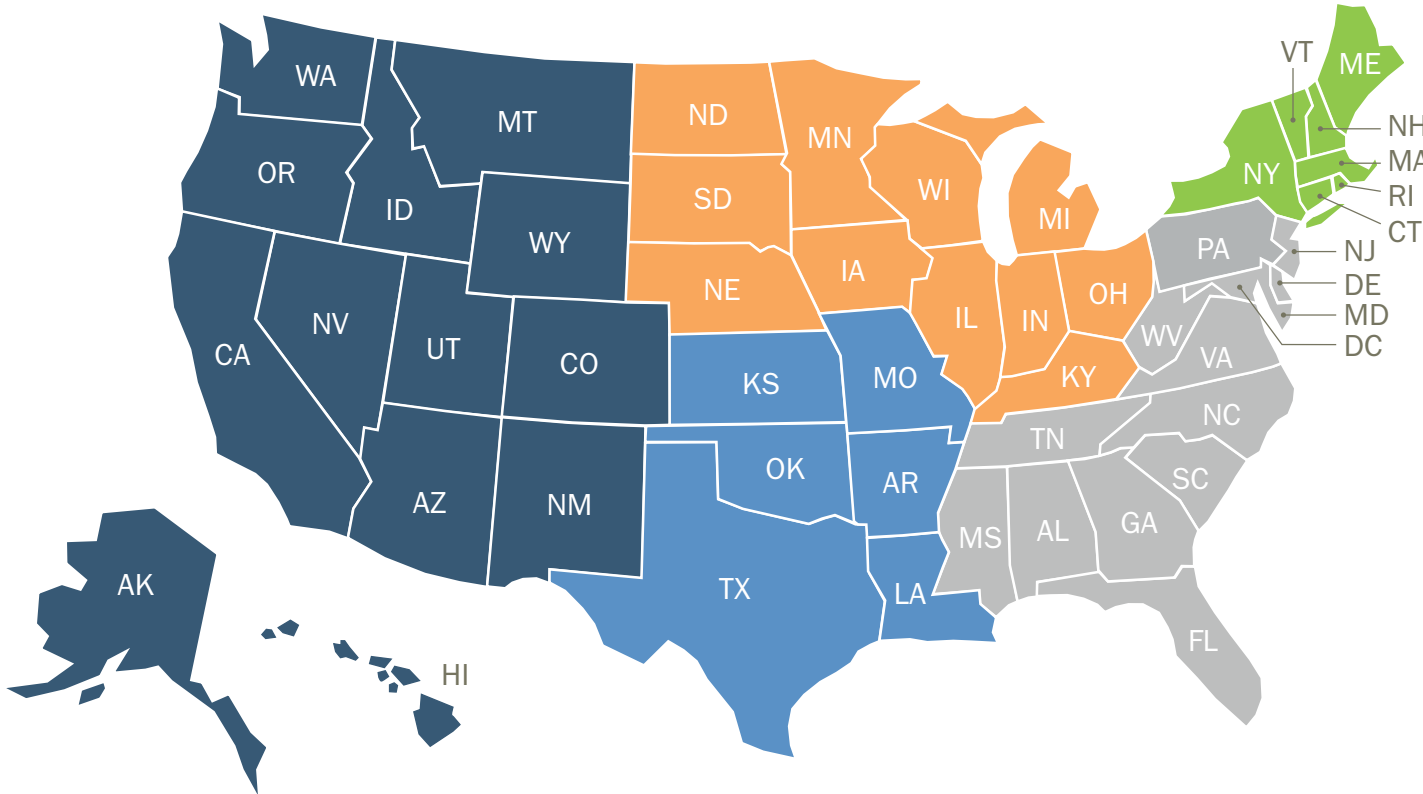


877.826.BLUE (2583) | BLUEROCK.com



## EXECUTIVE & MANAGEMENT TEAM

### BLUEROCK CAPITAL MARKETS

4100 Newport Place, Suite 650  
Newport Beach, CA 92660

**Jeffrey Schwaber** | Chief Executive Officer  
jschwaber@bluerockcm.com  
646.499.3005 ext. 212

**Jeffrey G. Klepacki** | Executive Vice President  
National Sales Manager  
jklepacki@bluerockcm.com | 646.432.3615

**Josh Hoffman** | Managing Director  
Due Diligence & Marketing | President, BVEX  
jhoffman@bluerockcm.com | 208.475.2380

**Julia Phillips** | Chief Marketing Officer  
jphillips@bluerock.com | 914.500.5123

## SALES DESK

**Deron Richens**  
Senior Vice President | Head of Internal Sales  
drichens@bluerockcm.com | 949.433.2207

## BLUEROCK VALUE EXCHANGE

**Gil Savransky** | Managing Director, BVEX  
gsavransky@bluerockcm.com | 949.333.0898

## NATIONAL ACCOUNTS

**Emily Calcagno** | Executive Vice President  
ecalagno@bluerockcm.com | 646.623.6600

**Sandra Negro** | Senior Vice President  
snegro@bluerockcm.com | 201.955.9506

**Cliff Faircloth** | Senior Vice President  
cfaircloth@bluerockcm.com | 845.235.5525

**Lisa Bock** | Senior Vice President  
lbock@bluerockcm.com | 612.940.9968

**Chris Saul** | Senior VP, Bank Channel  
csaul@bluerockcm.com | 646.578.7481

**Olivia Barbiasz** | Associate Vice President  
obarbiasm@bluerockcm.com | 949.942.6598

## WESTERN REGION

**Angelo R. Pirri**  
Senior Regional VP - RIA  
415.297.3863  
apirri@bluerockcm.com

**John Lester**  
Regional Associate VP  
949.308.7071  
jlester@bluerockcm.com

## NORTH CENTRAL REGION

**Open**  
Senior Regional VP - RIA

**Chris Jabara**  
Regional Associate VP  
646.453.7554  
cjabara@bluerockcm.com

## SOUTH CENTRAL REGION

**Trey Anton**  
Senior Regional VP - RIA  
830.733.0516  
tanton@bluerockcm.com

**Chris Jabara**  
Regional Associate VP  
646.453.7554  
cjabara@bluerockcm.com

## NORTHEAST REGION

**Samuel Rothschild**  
Senior Regional VP - RIA  
860.424.6071  
srothschild@bluerockcm.com

**Tim Murphy**  
Regional Associate VP  
646.809.1856  
tmurphy@bluerockcm.com

## MID-ATLANTIC/SOUTHEAST REGION

**James Concepcion**  
Senior Regional VP - RIA  
732.239.2660  
jconcepcion@bluerockcm.com

**Tim Murphy**  
Regional Associate VP  
646.809.1856  
tmurphy@bluerockcm.com